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Lead Analyst – Consumer Staples

A unique opportunity to join a boutique economic research consultancy with a growing international footprint.

Who we are

Numera Analytics is a global provider of macroeconomic and sectoral research. Our team of accomplished economists and industry specialists produces comprehensive analysis and rigorous market studies to guide investment decisions, commercial strategy and risk management. We cater to a varied clientele of institutional investors and multinational firms from offices in Montreal, London, Brussels, Buenos Aires and Beijing.

Our sectoral research function operates as an extension of our clients' business intelligence operations. We have a large specialty practice that covers packaging and downstream markets.

Position profile

The Lead Analyst's primary mandate will be to lead the analytical and forecasting functions of our consumer staples practice, including coverage of the global tissue and absorbent hygiene markets. The person will have the opportunity to be involved in the ongoing development of a new and growing service offering, influencing critical product decisions as well as helping design and implement an effective go-to-market strategy.

While this is initially a lead-level individual contributor role, we are searching for a candidate that could swiftly transition into a Director-level management position once fully familiar with our products, methodology and workflow. This position will be in Montreal, and will require occasional travel to client sites and industry events globally.

In this role, you will have the opportunity to:

- Analyze and forecast global supply and demand conditions, macroeconomic environment, international trade, manufacturing technologies, input cost developments etc.;
- Develop engaging and informative reports and presentations to relay findings to senior level managers for improved decision-making;
- Serve as a trusted client contact while delivering consummate customer service and relationship management;
- Support new business development and be involved in ad-hoc consulting projects;
- Present to clients mainly in North America and Europe.

Our ideal candidate will be:

- An organized and strategic thinker with a proven interest in business;
- An effective communicator and presenter with superior, journalistic-level writing skills in English, who can effectively relay findings in a compelling and engaging manner;
- A team player with leadership skills;
- Someone with a self-starting, entrepreneurial mindset and a willingness to contribute to the company's long-term success.

Our ideal candidate will have:

- 5+ years of experience covering the consumer staples, consumer packaging or materials sectors;
- Higher education in business, commerce, economics, business journalism or a relevant related discipline;
- Advanced knowledge of Excel;
- Fluency in French, Spanish or Portuguese is an asset.

If you are interested in joining our team, send us your cover letter and resume confidentially at the following address: jobs@numeraanalytics.com.